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## INTRODUCTION

In this document, we discuss the trade liberalization scenarios to be explored in the AGPOL project. Such scenarios are needed to specify the assumptions regarding trade liberalization which have been, or will be, made in order to estimate quantitatively and qualitatively the production, income, budget, and social impacts of EU-MED trade liberalization. Such estimates are critical components of the overall project. As the word scenario indicates, several plausible futures will be explored. In addition, the potential impact of liberalization measures, which may be somewhat more radical than what seems most likely, will be analyzed in order to assess more broadly the stakes involved in the current and future negotiations, be they at the world multilateral, the regional, or the bilateral levels.

The relationships between this Work Package $\mathrm{N}^{\circ} 4$ (specifying liberalization scenarios) and the other components of the project (i.e. the other Work Packages) must be clearly understood. The liberalization scenarios chosen must of course be based on the analysis of current protection measures impeding agricultural trade in the Mediterranean region (Work Package 3). They are to be used primarily in two subsequent Work Packages: the modelling exercises, particularly the use of the CAPRI model (WP5), and the consultations of expert panels, using the Delphi method (WP6). As further discussed below, these two different uses of the liberalization scenarios require different specifications for their elaboration and precise definition.

The main challenge is to define scenarios which are both meaningful and usable. Given the complexity of existing and likely future border protection measures, to be meaningful the liberalization scenarios considered must be somewhat rich in detail. In this domain it is particularly true that the devil is in the details. But in order to be usable, these scenarios also must be simple. Obviously, in order to provide quantitative estimates of the consequences of the assumed liberalization, one must introduce changes in the parameters characterizing border protections in the quantitative models used in the study. In many instances, however, these parameters are only rough approximations of the complex protection measures.

To facilitate comparisons, the liberalization scenarios to be tested with the expert panels should be as close as possible to those incorporated in the modeling exercises. But they can and must be much more detailed, particularly in terms of European protection instruments of fruits and vegetables as well as olive oil. In obtaining expert opinion on future export potential in each country, the experts will be asked to estimate what increases in exports might be possible if there were no border protection (full liberalization). In other words, what increases might be possible given other constraints such as land, water, technology, etc. For partial liberalization, the experts will be asked what increase might be possible if protection is changed according to specific partial liberalization scenarios defined below. In addition, the experts will be asked what are the major impediments to increased exports to the EU. Presumably, they will cite European protection measures among these obstacles.

The very purpose of the Delphi approach is to capture as much as possible of the collective knowledge and wisdom of those who deal on a day-to-day basis with the phenomena under study, here the trade flows. Effectively collecting such knowledge would already be very valuable indeed. But the limits of this knowledge must be well understood. It seems reasonable to expect that such experts can only offer broad orders of magnitude of export potential under broad sets of assumptions regarding the reduction and eventual elimination of border protection. Thus, the assumptions to be made for the liberalization scenarios should be as clear and understandable as possible, and the scenarios themselves as contrasted as possible.

For fruits and vegetables in the Mediterranean region, for instance, the CAPRI model cannot handle the seasonality of border protection measures, and is more aggregated, in terms of product
definition and country blocks, than would be desirable for the purpose of the analyses to be made in order to respond to the questions posed in the original call for proposal. For example, only one type of tomatoes is considered and the Southern and Eastern Mediterranean countries are subsumed in two trading blocks: Turkey and the rest of the countries of the region. The specification of the Euro-Med liberalization scenarios to be run with the CAPRI model will therefore be necessarily very simplified, including some 'ad hoc' choice of protection parameters, which can be meaningfully incorporated in the model at a fairly high level of product and country aggregation. The scenarios to be run in the national models for Turkey and Morocco will follow the same general principle, for purpose of comparison. But they will be more disaggregated: at the country level, and also hopefully at the product level. In this respect, the national level modeling exercises will be complementary to the global.

## I- REGIONAL LIBERALIZATION AND THE WTO PROCESSES

The very purpose of this research project is to assess the potential consequences of liberalization in the Euro-Mediterranean region. This obviously implies a medium to long term horizon. We have chosen a ten-year horizon. One must then wonder what are the implications for this regional liberalization of the broader context of multilateral trade liberalization over such a period. At the time of writing this report, the final outcome of the Doha Round remains quite uncertain. But it is likely that it will not fundamentally affect the results of a potential liberalization at the regional level.

What is the likely impact of a probable WTO agreement on the EU-Med trade? First, let's examine EU exports. Most of the Mediterranean countries put high tariffs on cereals, meat, and dairy products (except Egypt on wheat). In some cases, the tariffs are high enough that they might be subject to upper limits such as the $75 \%$ max suggested by the US. For example, Morocco might be required to reduce its MFN rate from about $100 \%$ at present to $75 \%$. Similarly, the very high rates on meat products might need to be reduced unless the country declared them sensitive products (likely in many cases). In the case of Morocco, the change in EU wheat exports likely would come through quota expansion, and it would not be impacted by a possible WTO change. The same likely would be the case for Mediterranean imports of meat and dairy products.

On the EU import side, the products of interest are, of course, fruits, vegetables, and olive oil. The EU negotiating position has been that a minimum of 2 percent sensitive products in WTO is needed. It is likely that with a 2 percent exclusion, the EU would be able to and would choose to exclude all the sensitive fruits and vegetables, in part, to avoid preference erosion and to permit the EU to have something left to give the Mediterranean countries in regional and bilateral negotiations. Thus, the only changes for these products would come through the EU-Med negotiations.

Working through this logic for both EU exports and imports, the natural conclusion is that the most logical WTO liberalization scenario for our purposes is no liberalization that has a major impact on EU-Med trade in fruits, vegetables, olive oil, wheat, meat, and dairy products. That is not to say that we do not think there would be WTO liberalization - just that it would occur for other products and areas than the highly sensitive products under consideration by our project.

The alternative on the other extreme would be to assume no sensitive products in WTO. That assumption would require us to define WTO liberalization scenarios for all the products under consideration (both export and import), and we really have little basis for doing that. Furthermore, as indicated above, the CAPRI model is ill-equipped to handle the details of existing and alternative future protection measures for fruits, vegetables, and olive oil, and accordingly to produce credible comparative estimates of diverse combinations of WTO and regional liberalization scenarios.

## II- EU/MED LIBERALIZATION

The asymmetries characterizing agricultural trade in the Mediterranean region are so sharp (Ref. Emlinger, Jacquet, Petit, forthcoming 2006) that different approaches have been chosen in this project to assess the potential impact of a liberalization of imports into the EU, on the one hand and of imports from the EU into partner Mediterranean countries (PMCs), on the other. The European Union is quite important as an export destination for the PMCs, representing over 40 percent of most agricultural product categories. Yet the Mediterranean countries represent only a tiny fraction of total EU agricultural exports.

## 1- Liberalizing Imports into the EU

For analytical purposes, two scenarios in addition to a reference one have been considered in this research: a total liberalization scenario which is probably not politically feasible in the foreseeable future but which may provide a useful benchmark, and a partial liberalization scenario. Specifying the latter has been fraught with many difficulties because, first, defining general guidelines to be used is not obvious and straight-forward and, secondly and more importantly, because to be meaningful such a partial liberalization must be both country and product-specific. Indeed, the long history of trade relationships and negotiations between the EEC, and then the EU, with other Mediterranean countries and the diversity and complexity of product-specific border measures, as discussed in the D14 report, impose such a level of detail. In addition, the experts to be consulted and who are to use the scenarios, as discussed above, are familiar with the existing border measures, which are country and product specific.

Table 1 provides the list of products which have been selected for study in the five countries where expert consultations were held. This selection is based upon the following criteria:
1)relative importance of a given product in the total exports of a country to the EU (See annexes, set of tables 1-4)
2) potential competition with domestic production in the EU (Annex table 5).

Within these criteria, several products, however, were ignored: those products benefiting from a TRQ but for which the volume of exports is less than the allowed quota \{ex. Moroccan oranges for which exports are only $72 \%$ of the TRQ or potatoes ( $40 \%$ ) $\}$ or products which benefit from a preferential access to the European market but for which exports are small (ex. table grapes from Morocco).

Table 1 - List of Products Selected and EU \% in Med country exports (2004-1000\$)

| Country | CN | Product | Total export | EU |
| :---: | :---: | :---: | :---: | :---: |
| Egypt | 70200 | Tomatoes | 1642 | 37\% |
|  | 70190 | Potatoes | 67200 | 73\% |
|  | 70310 | Onions | 36526 | 74\% |
|  | 70820 | String Beans | 4656 | 85\% |
|  | 80510 | Oranges | 76900 | 25\% |
|  | 81010 | Strawberries | 2134 | 37\% |
|  | 80610 | Table grapes | 11424 | 87\% |
|  | 80710 | Melons | 2779 | 48\% |
| Morocco | 80520 | Clementines | 149000 | 44\% |
|  | 70200 | Tomatoes | 113000 | 87\% |
|  | 70820 | String beans | 69903 | 99\% |
|  |  | Courgette (1) |  |  |
|  | 81010 | Strawberries | 25251 | 95\% |
|  | 80710 | Melon | 26341 | 99\% |
| Israel | 70200 | Tomatoes | 47433 | 84\% |
|  | 70960 | Sweet Peppers | 42 | 100\% |
|  | 70190 | Potatoes | 90512 | 92\% |
|  | 81010 | Strawberries | 10565 | 98\% |
|  | 80610 | Table grapes | 13694 | 98\% |
| Tunisia | 150910 | Olive oil | 568778 | 92\% |
| Turkey | 80520 | Clementines | 95600 | 19\% |
|  | 70200 | Tomatoes | 109500 | 17\% |
|  | 80610 | Table grapes | 81800 | 37\% |
|  | 80550 | Lemons and limes | 99200 | 68\% |
|  | 70310 | Onions | 10347 | 14\% |
|  | 70190 | Potatoes | 14535 | 36\% |
|  | 80710 | Melons | 9256 | 59\% |
|  | 80920 | Cherries | 118408 | 96\% |
|  | 70700 | Cucumbers | 12667 | 46\% |
|  | 80810 | Apples | 9950 | 3\% |

## Source : Comtrade

(1) This product does not appear in Comtrade because of NC digits.

For each product in each country, current EU protection instruments are listed in the following tables. For each one, assumptions were made on how it could evolve under a partial liberalization scenario, bearing in mind the Commission's current frame of mind on Euro/Med liberalization, as expressed in the 'road-map'. EU protection can take the form of import windows,

[^0]quotas, minimum import prices, and tariffs, most often entailing some combination of these instruments. Some degree of arbitrariness is necessarily involved in the formulation of these liberalization assumptions. However, in order to achieve some measure of consistency, the following principles were used:

- When the major instrument is a quota, we checked to see if actual country exports were greater than or less than twice the quota. If actual exports are more than twice the quota, the partial liberalization assumption for that country and commodity is an expansion of the quota to 1.5 times the current level of exports. If actual exports are less than twice the quota, the liberalization assumption is to double the quota.
- If it appears that the binding export constraint was the length of the import window, we added one month to each side of the import window for the partial liberalization scenario for that country and product.
- If it appeared that the most important barrier is the minimum import price, we lowered the minimum import price by 25 percent for that product and country.
- If the major export impediment appeared to be a tariff or a tariff in certain periods, we either eliminated the tariff or reduced it by 50 percent, whichever seemed more reasonable for that product and country.

The results from application of these principles are given in the following tables:

[^1]Table 2 - EGYPT LIBERALIZATION SCENARIOS - HORIZON 2015

| Product | Current situation | Eu-med partial liberalization scenario |
| :---: | :---: | :---: |
| Tomatoes CN8:07020000 | MFN trigger price <br> Tariff ad valorem: 0\% <br> Period: 01 January to 31 March <br> Import UE(2004) : 909 tons | Increase the import windows from 01 December to 30 April |
| $\begin{aligned} & \text { Potatoes } \\ & \text { CN8:07019050 } \end{aligned}$ | Quota (2004) : 131167 tons <br> Quota (2006) : 250000 tons <br> Reduced Tariff ad valorem ( $0,6 \%$ ) inside the quota <br> Period: 01 January to 31 March <br> Import UE(2004) : 206202 tons | Increase the quota to 500000 tons with no change in the windows or minimum trigger price |
| Green beans CN8: 07082000 | Quota (2004-2005) : 17500 tons Quota (2005-2006) : 20000 tons Reduced Tariff ad valorem (1,37\%) Period: 01 November to 30 April Import UE : 28098 tons | Increase the quota to 40000 tons with no change in the windows or trigger price |
| Onions : <br> CN8: 0703101900 | Quota (2004) : 15314 tons <br> Quota (2006) : 17128 tons <br> Tariff: 0\% inside the quota <br> Period: 1er February to 15 June <br> Import UE : 20234 tons | Increase the quota to 34000 tons with no change in the windows |
| $\begin{aligned} & \text { Oranges } \\ & \text { CN6: } 080510 \end{aligned}$ | Agreed trigger price Quota (2004) : 54000 tons Quota (2006) : 59000 tons Tariff: $0 \%$ inside the quota Import UE : 66055 tons | Increase the quota to 120000 tons with no change in the trigger price |
| Strawberry <br> CN8: 08101000 | Quota (2004-2005): 1205 tons <br> Quota (2005-2006) : 1700 tons <br> Period : 01 October to 30 November and 01 January to 31 March <br> Tariff ad valorem : $0 \%$ inside the quota <br> Import UE (2004): 3887 tons | Increase the quota to 6000 tons with no change in the windows |
| Table Grapes CN10: 0806101099 | MFN trigger price tariff ad valorem $=0 \%$ <br> Period: 1er February to 21 July Import UE (2004) : 17157 tons | Increase the import windows from 1er February to 31 August |
| Melons $\text { CN8 : } 08071900$ | Quota (2004-2005): 690 tons <br> Quota (2005-2006) : 1210 tons <br> Tariff ad valorem : $0 \%$ inside the quota <br> Period: 15 October to 31 May <br> Import UE(2004) : 1192 tons | Increase the quota to 2400 tons with no change in the windows |

Table 3-MOROCCO LIBERALIZATION SCENARIOS - HORIZON 2015

| Product | Current situation 2004 | Eumed partial liberalization scenarios - year 2015 |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { Tomatoes } \\ & \text { CN8:07020000 } \end{aligned}$ | Agreed trigger price <br> Quota (2004-2005) : 213000 tons <br> Quota (2006-2007) : 233000 tons <br> Tariff ad valorem : 0\% inside the quota Period : from 01 October to 31 May Import UE (2004): 191968 tons | Increase the quota to 500000 tons with no change in the windows or agreed trigger price |
| Melons $\text { CN8 : } 08071900$ | Tariff ad valorem : 0\% <br> Period: 15 October to 31 May <br> Import UE (2004) : 28260 tons | Increase of the imports windows from 01 September to October to 31 May |
| Strawberries CN8:08101000 | Tariff ad valorem : 0\% <br> Period: 01 November to 31 March Import UE(2004) : 24334 tons | Increase the imports windows from 01 November to 31 May |
| Fresh Clementines CN10: 0805201005 | Agreed trigger Price <br> Quota (2004-2005) : 143700 tons <br> Tariff ad valorem : 0\% <br> Period: 01 November to 31 January <br> Imports UE (2004) : 95220 tons | Increase the quota to 200000 tons with no change in the windows or agreed trigger price |
| Courgettes | Agreed trigger price Quota (2004-2005) : 20000 tons Tariff ad valorem: $0 \%$ inside the quota Period : from 01 October to 20 april Import UE(2004) : 31764 tons | Increase the quota to 40000 tons with no change in the windows or agreed trigger price |
| Green beans CN8: 07082000 | Tariff ad valorem : 0\% <br> Period: 01 November to 31 May <br> Import UE (2004): 84728 tons | Increase the imports windows from 01 October to 30 June |

Table 4 - ISRAEL - LIBERALIZATION SCENARIOS - HORIZON 2015

| Product | Current situation | Eu-med partial liberalization scenario |
| :---: | :---: | :---: |
| Tomatoes CN8:070200 | MFN trigger price <br> Quota (2004) : 10000 tons <br> Tariff ad valorem : $0 \%$ inside the quota <br> Import UE (2004) : 15333 tons | Increase the quota to 20000 tons |
| Sweet pepper CN8 : 07096010 | Quota (2004) : 15725 tons <br> Quota (2007) : 17248 tons <br> Reduced Tariff ad valorem ( $0,45 \%$ ) inside the quota Import UE (2004) : 40929 tons | Increase the quota to 61000 tons |
| Potatoes <br> CN8: 07019050 (News, from 01 January to 30 June | Quota (2004) : 31000 tons <br> Tariff ad valorem : $0 \%$ inside the quota <br> Periode : 01 January to 31 March and 1May to 30 June Import UE : 224156 tons | Increase the quota to 224000 tons |
| Strawberries CN8: 08101000 | Quota (2004-2005) : 2678 tons <br> Tariff ad valorem : $0 \%$ inside the quota <br> Period: 01 November to 31 May <br> Import UE (2004): 3001 tons | Increase the quota to 5000 tons with no change in the windows |
| Grapes CN10 :0806101099 | Tariff ad valorem $=0 \%$ <br> Period: 01 May to 21 July <br> Import UE (2004) : 7568 tons | Increase the import windows from 1st May to 21st August |

Table 5- TUNISIA - LIBERALIZATION SCENARIOS - HORIZON 2015

Table 6 - Turkey Delphi Survey

|  |  |  |  | Border Measures |  |  | SCENARIOS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Crops | Exports of Turkey to EU, 2004 (Ton) | Period ${ }^{\text {a }}$ | Trigger price (EUR/ton) | Maximum Specific Duty (EUR/ton | $\begin{array}{\|c\|} \hline \text { Ad- } \\ \text { valorem } \\ \text { (\%) } \end{array}$ | $\begin{aligned} & \text { Quota } \\ & \text { (Ton) } \end{aligned}$ | What would be the level of exports of Turkey to EU in 2015 if the following changes occur? |  |
| Apples | 392 | Jan-June | 56,8 |  |  |  | Trigger price is removed | Trigger price is decreased by $50 \%$ |
|  |  | July-Dec | 45,7 |  |  |  |  |  |
| Cherries | 35709 | 21-30 May | $149.4{ }^{\text {b }}$ | 25,6 |  |  | Trigger price and specific duty are removed | Trigger price and specific duty are decreased by $50 \%$ |
|  |  | June-July | $125.4{ }^{\text {b }}$ | 25,6 |  |  |  |  |
|  |  | 1-10 Aug | $91.6{ }^{\text {b }}$ |  |  |  |  |  |
| Clementines | 1078 | Nov-Feb | 64,9 | 10,6 |  |  | Trigger price and specific duty are removed | Trigger price and specific duty are decreased by $50 \%$ |
| Cucumbers | 4274 | Jan-Feb | 67,5 | 37,8 |  |  | Trigger price and specific duty are removed | Trigger price and specific duty are decreased by $50 \%$ |
|  |  | Mar-Apr | 110,5 | 37,8 |  |  |  |  |
|  |  | May-Sept | 48,1 | 37,8 |  |  |  |  |
|  |  | Oct | 68,3 | 37,8 |  |  |  |  |
|  |  | 1-10 Nov | 70,3 | 37,8 |  |  |  |  |
|  |  | 11-30 Nov-Dec | 60,5 | 37,8 |  |  |  |  |
| Table Grapes | 47795 | $22 \mathrm{Jul}-\mathrm{Oct}$ | 54,6 | 9,6 | $14.1{ }^{\circ}$ |  | Trigger price and all duties are removed | Trigger price and all duties are decreased by $50 \%$ |
|  |  | $1-20$ Nov | 47,6 | 9,6 | $14.1{ }^{\circ}$ |  |  |  |
|  |  | 21-30 Nov | 47,6 | 9,6 |  |  |  |  |
| Lemons | 46312 | Nov-May | 46,2 | 25,6 |  |  | Trigger price and specific duty are removed | Trigger price and specific duty are decreased by $50 \%$ |
|  |  | June-Sept | 55,8 | 25,6 |  |  |  |  |
| Melons | 3282 | June-Oct |  |  | 8,8 |  | Ad valorem duty is removed | Ad valorem duty is decreased by $50 \%$ |
| Onions | 7868 | $\begin{array}{r} 16 \text { May } 04-14 \\ \text { Feb } 05 \\ \hline \end{array}$ |  |  | 9.6 | 2000 | Quota and ad valorem duty are removed | Quota is doubled |
|  |  |  |  |  |  |  |  | Ad valorem duty is decreased by $50 \%$ |
| Potatoes | 1254 | Apr-15 May |  |  | 9,6 |  | Ad valorem duty is removed | Ad valorem duty is decreased by $50 \%$ |
| (07019050) |  | 15-30 May |  |  | 11,5 |  |  |  |
|  |  | June |  |  | 13,4 |  |  |  |
| Other potatoes | 20575 |  |  |  |  |  | (potential export quantity) |  |
| Tomatoes | 23967 | Jan-Feb | 84,6 | 29,8 |  |  | Trigger price and specific duty are removed | Trigger price and specific duty are decreased by $50 \%$ |
|  |  | Mar | 86,6 | 29,8 |  |  |  |  |
|  |  | Apr | 112,6 | 29,8 |  |  |  |  |
|  |  | May | 72,6 | 29,8 |  |  |  |  |
|  |  | June-Sept | 52,6 | 29,8 |  |  |  |  |
|  |  | Oct-Dec | 62,6 | 29,8 |  |  |  |  |

a For non-indicated periods no border measure is applied. b Trigger prices are not binding since import prices of EU are at least twice the trigger prices. c If the trigger price is less than or equal to 54.6 EUR/ton the ad valorem duty is $17.6 \%$. d Out of quota tariff, in quota tariff is zero.

## 2- Liberalizing Exports from the EU to the MPCs

The major products of interest in Mediterranean country liberalization are cereals (mainly wheat and barley), meats, and milk products. These products generally are covered in existing EU Association agreements. One way to build the liberalization scenarios would be to define the conditions in the current agreements (deliverable D14) and then make assumptions on likely changes in a new agreement.

In Morocco, for example, the EU has a wheat quota of one million tons with an in-quota tariff of $38 \%$. The MFN duty is about $100 \%$. Any future agreement may involve an expansion of that quota rather than a reduction of duties. ${ }^{2}$ The Moroccan agreement also contains quotas for meats and milk products. Similarly, a future agreement will probably involve expansion of these quotas. For Egypt, the MFN duty on wheat is very low, around $5 \%$. The EU already has good access, and nothing is likely to change in a new agreement (or through WTO). For meat and dairy products, however, a future agreement will probably involve quota expansion. Under this approach, we would aggregate the changes for all the countries to produce quantitative estimates which could be exogenously introduced into CAPRI. Thus we could define scenarios for each country starting from the existing agreements and then aggregate.

Alternatively, we could define the liberalization scenarios starting from the protection data currently in CAPRI for Mediterranean countries. If that information is in terms of ad valorem equivalents, for example, then we would contemplate defining scenarios in terms of reduction of those base rates.

Once the starting point for the liberalization scenarios is agreed, we would need to define the scenarios. Under the first approach, how much quota expansion? Under the second, how much tariff reduction? We probably would want at least two levels of liberalization.

[^2]ANNEXES
Table 1 - EGYPT Fruit and vegetables exports (2004-value)

| NC Code | Description | ROW | EU | NMS | Medcountries | Other Med | TOTAL | EU |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 80510 | Oranges | 5,76E+07 | 1,93E+07 |  |  |  | 76900000 | 25,10\% |
| 70190 | Potatoes | $1,79 \mathrm{E}+07$ | $4,93 \mathrm{E}+07$ |  |  |  | 67200000 | 73,36\% |
| 70310 | Onions+Shallots, Green | 3,06E+07 | 5926710 |  |  |  | 36526710 | 16,23\% |
| 71220 | Onions, Dry | 6413537 | $1,84 \mathrm{E}+07$ |  |  |  | 24813537 | 74,15\% |
| 71333, 71331, 71332, 71339, 71390 | Beans, Dry |  | 7222493 |  |  | 4602920 | 11825413 | 61,08\% |
| 80610 | Grapes | 1424366 | $1,00 \mathrm{E}+07$ |  |  |  | 11424366 | 87,53\% |
| 80530 | Lemons and Limes | 9985446 | 163061 |  |  |  | 10148507 | 1,61\% |
| 70910 | Artichokes | 1475714 | 4202754 |  |  |  | 5678468 | 74,01\% |
| 70820 | String Beans |  | 3939892 |  | 715965 |  | 4655857 | 84,62\% |
| 71350 | Broad Beans, Green |  | 1621312 |  | 1503248 |  | 3124560 | 51,89\% |
| 70320 | Garlic |  | 1974404 |  | 355919 |  | 2330323 | 84,73\% |
| 81010 | Strawberries |  | 792256 |  | 1341972 |  | 2134228 | 37,12\% |
| 71420 | Sweet Potatoes |  | 897160 |  | 752431 |  | 1649591 | 54,39\% |
| 70200 | Tomatoes | 1031672 | 610699 |  |  |  | 1642371 | 37,18\% |
| 80450 | Mangoes | 1481289 | 84575 |  |  |  | 1565864 | 5,40\% |
| 80410 | Dates |  | 217262 |  | 1152006 |  | 1369268 | 15,87\% |
| 71340 | Lentils |  | 534220 |  | 799055 |  | 1333275 | 40,07\% |
| 80520 | Tang,Mand,Clement,Satsma |  | 129280 | 799194 |  |  | 928474 | 13,92\% |
| 80540 | Grapefruit and Pomelos | 692684 | 8797 |  |  |  | 701481 | 1,25\% |
| 70511, 70519, 70521, 70529 | Lettuce | 218236 | 188696 |  |  |  | 406932 | 46,37\% |

[^3]Table 2 - MOROCCO Fruit and Vegetable exports (2004 - value)

| NC Code | Description | ROW | EU | NMS | Medcountries | TOTAL | EU |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 80520 | Tang,Mand,Clement,Satsma | $8,29 \mathrm{E}+07$ | 6,61E+07 |  |  | 149000000 | 44,36\% |
| 70200 | Tomatoes |  | 9,80E+07 | 1,50E+07 |  | 113000000 | 86,73\% |
| 80510 | Oranges | $4,55 \mathrm{E}+07$ | $5,74 \mathrm{E}+07$ |  |  | 102900000 | 55,78\% |
| 70820 | string Beans | 402728 | 6,65E+07 |  |  | 66902728 | 99,40\% |
| 81010 | Strawberries | 1151535 | 2,41E+07 |  |  | 25251535 | 95,44\% |
| 70100 | Potatoes | 924658 | $1,84 \mathrm{E}+07$ |  |  | 19324658 | 95,22\% |
| 70960 | Chillies\&Peppers, Green | 1292412 | 1,73E+07 |  |  | 18592412 | 93,05\% |
| 80610 | Grapes | 2318 | 9195399 |  |  | 9197717 | 99,97\% |
| 71320 | Chick-Peas | 4848172 | 173949 |  |  | 5022121 | 3,46\% |
| 80930 | Peaches and Nectarines | 32840 | 4638583 |  |  | 4671423 | 99,30\% |
| 70951, 70959, 70952 | Mushrooms | 931720 | 1164370 |  |  | 2096090 | 55,55\% |
| 70910 | Artichokes | 28530 | 1577929 |  |  | 1606459 | 98,22\% |
| 71350 | Broad Beans, Green |  | 1397138 |  | 54855 | 1451993 | 96,22\% |
| 70700 | Cucumbers and Gherkins |  | 1081644 | 311898 |  | 1393542 | 77,62\% |
| 70810 | Peas, Green | 881 | 1326212 |  |  | 1327093 | 99,93\% |
| 70310 | Onions+Shallots, Green | 3749 | 1042142 |  |  | 1045891 | 99,64\% |
| 70511, 70519, 70521, 70529 | Lettuce | 3642 | 685302 |  |  | 688944 | 99,47\% |
| 70890 | Beans, Green | 1680 | 533650 |  |  | 535330 | 99,69\% |
| 80420 | Figs |  | 512810 |  |  | 512810 | 100,00\% |
| 80910 | Apricots | 82318 | 322944 |  |  | 405262 | 79,69\% |

Table 3 - ISRAEL Fruit and Vegetables exports (2004 - value)

| NC Code | Description | ROW | EU | NMS | Medcountries | Other Med | TOTAL | EU |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 70190 | Potatoes |  | $8,35 \mathrm{E}+07$ | 7012000 |  |  | 90512000 | 92,25\% |
| 70200 | Tomatoes | 7433000 | $4,00 \mathrm{E}+07$ |  |  |  | 47433000 | 84,33\% |
| 80440 | Avocados | 1895000 | $4,14 \mathrm{E}+07$ |  |  |  | 43295000 | 95,62\% |
| 80540 | Grapefruit and Pomelos |  | 2,22E+07 | 1,54E+07 |  |  | 37600000 | 59,04\% |
| 80410 | Dates | 2492000 | 2,81E+07 |  |  |  | 30592000 | 91,85\% |
| 80510 | Oranges | 2505000 | $1,23 \mathrm{E}+07$ |  |  |  | 14805000 | 83,08\% |
| 80520 | Tang,Mand,Clement,Satsma | 6641000 | 8007000 |  |  |  | 14648000 | 54,66\% |
| 80610 | Grapes | 294000 | $1,34 \mathrm{E}+07$ |  |  |  | 13694000 | 97,85\% |
| 81010 | Strawberries | 165000 | $1,04 \mathrm{E}+07$ |  |  |  | 10565000 | 98,44\% |
| 71420 | Sweet Potatoes | 218000 | 8822000 |  |  |  | 9040000 | 97,59\% |
| 80450 | Mangoes |  | 4893000 | 242000 |  |  | 5135000 | 95,29\% |
| 80940 | Plums |  | 3903000 |  | 75000 |  | 3978000 | 98,11\% |
| 70610 | Carrots |  | 1217000 |  |  | 2071000 | 3288000 | 37,01\% |
| 81030 | Currants | 1249000 | 141000 |  |  |  | 1390000 | 10,14\% |
| 80420 | Figs | 72000 | 968000 |  |  |  | 1040000 | 93,08\% |
| 80910 | Apricots |  | 683000 |  |  |  | 683000 | 100,00\% |
| 80530 | Lemons and Limes | 401000 | 177000 |  |  |  | 578000 | 30,62\% |
| 70700 | Cucumbers and Gherkins |  | 400000 |  | 1000 |  | 401000 | 99,75\% |
| 80930 | Peaches and Nectarines | 34000 | 362000 |  |  |  | 396000 | 91,41\% |
| 70310 | Onions+Shallots, Green | 46000 | 288000 |  |  |  | 334000 | 86,23\% |

Table 4 - TURKEY Fruit and Vegetables, export (2004-value)

| NC Code | Description | ROW | EU | NMS | Medcountries | Other Med | TOTAL | EU |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 80920 | Cherries |  | 1,14E+08 |  |  | 4408199 | 118408199 | 96,28\% |
| 70200 | Tomatoes | 9,10E+07 | 1,85E+07 |  |  |  | 109500000 | 16,89\% |
| 80420 | Figs |  | 6,78E+07 |  |  | 3,15E+07 | 99300000 | 68,28\% |
| 80550 | Lemons and Limes | 8,31E+07 | 1,61E+07 |  |  |  | 99200000 | 16,23\% |
| 80520 | Tang,Mand,Clement,Satsma |  | $1,78 \mathrm{E}+07$ |  |  | 7,78E+07 | 95600000 | 18,62\% |
| 71340 | Lentils | 7,26E+07 | $1,28 \mathrm{E}+07$ |  |  |  | 85400000 | 14,99\% |
| 80610 | Grapes |  | 3,02E+07 |  |  | 5,16E+07 | 81800000 | 36,92\% |
| 71320 | Chick-Peas |  | 2,07E+07 |  | $4,84 \mathrm{E}+07$ |  | 69100000 | 29,96\% |
| 80540 | Grapefruit and Pomelos |  | 1,62E+07 |  |  | 3,57E+07 | 51900000 | 31,21\% |
| 80510 | Oranges |  | 6060719 | $4,55 \mathrm{E}+07$ |  |  | 51560719 | 11,75\% |
| 70960 | Chillies\&Peppers, Green | 9173524 | 3,70E+07 |  |  |  | 46173524 | 80,13\% |
| 70190 | Potatoes |  | 5229278 | 9306005 |  |  | 14535283 | 35,98\% |
| 70700 | Cucumbers and Gherkins |  | 5,87E+06 |  |  | 6793069 | 12667345 | 46,37\% |
| 71333, 71331, 71332, 71339, 71390 | Beans, Dry |  | 3,50E+06 |  | 9013864 |  | 12513613 | 27,97\% |
| 80930 | Peaches and Nectarines | 1,00E+07 | 1810036 |  |  |  | 11810036 | 15,33\% |
| 70310 | Onions+Shallots, Green |  | 1437120 | 8910234 |  |  | 10347354 | 13,89\% |
| 80810 | Apples | 9,67E+06 | $2,79 \mathrm{E}+05$ |  |  |  | 9950002 | 2,80\% |
| 80910 | Apricots |  | 7,11E+06 |  |  | 2470546 | 9577605 | 74,20\% |
| 80820 | Pears and Quinces | 3150043 | 4270420 |  |  |  | 7420463 | 57,55\% |
| 70610 | Carrots | 4700992 | 7,55E+05 |  |  |  | 5456327 | 13,84\% |

Table 5 - Fruit and vegetables production UE-15 (2003)

| Product | Volume (in tons) |
| :---: | :---: |
| Potatoes | 4,18E+07 |
| Grapes | $2,42 \mathrm{E}+07$ |
| Tomatoes | 1,52E+07 |
| Olives | 1,30E+07 |
| Apples | 7812281 |
| Oranges | 6094734 |
| Onions, Dry | 3697919 |
| Carrots | 3686032 |
| Peaches and Nectarines | 3156981 |
| Lettuce | 3107551 |
| Cabbages | 2919769 |
| Peas, Dry | 2808099 |
| Pears | 2793823 |
| Tang,Mand,Clement,Satsma | 2764045 |
| Cantaloupes\&oth Melons | 2099298 |
| Watermelons | 1930827 |
| Cauliflower | 1920498 |
| Chillies\&Peppers, Green | 1831597 |
| Lemons and Limes | 1715793 |
| Cucumbers and Gherkins | 1694938 |
| Peas, Green | 1376533 |
| Plums | 1199273 |
| Pumpkins, Squash, Gourds | 1078597 |
| Mushrooms | 916622 |
| Beans, Green | 837717 |
| Artichokes | 732877 |
| Strawberries | 724363 |
| Eggplants | 664314 |
| Kiwi Fruit | 499107 |
| Spinach | 483511 |
| Apricots | 469727 |
| Cherries | 455828 |
| Bananas | 439300 |
| String Beans | 351664 |
| Asparagus | 237118 |
| Currants | 215336 |
| Onions+Shallots, Green | 191233 |
| Broad Beans, Green | 183337 |
| Figs | 154291 |
| Sour Cherries | 119014 |
| Avocados | 89315 |
| Beans, Dry | 78579 |
| Chick-Peas | 73632 |
| Grapefruit and Pomelos | 55201 |
| Sweet Potatoes | 54255 |
| Raspberries | 43078 |
| Lentils | 32428 |
| Quinces | 14377 |
| Blueberries | 7250 |
| Dates | 3732 |
| Pineapples | 2000 |


[^0]:    1 "Within the framework of strengthening the Barcelona process, the Euro-Mediterranean foreign ministers have asked the Commission to draw up, at senior level, a roadmap for the process of liberalising agricultural trade. In this connection, one of the conclusions of the foreign ministers at The Hague (November 2004), following the Dublin Declaration (May 2004) and the conclusions of the Venice conference of agriculture ministers (November 2003), was

[^1]:    that: "the strategy for accelerating the liberalisation of trade in agriculture has begun to be addressed through a meeting at senior expert level, with a view to Ministers agreeing later on measures for reciprocal agricultural trade liberalisation within a package - containing a specific roadmap - including trade in processed agricultural products and non-trade aspects (rural development, quality policy, etc.)". The process of the roadmap was endorsed by the conference held in Barcelona in November 2005.

[^2]:    ${ }^{2}$ However, even this issue is complicated. In the Morocco-U.S. Free Trade Agreement, the U.S. gets (after a few years) the same quota as the EU. The preference clause in that agreement requires that any new concessions to the EU also be given to the US. At present, the sum of the two quotas is always less than total imports, but if both quotas were expanded significantly, that might not always be the case. If the sum of the quotas is less than total imports, the quotas do not affect domestic price, but if the quotas were to exceed import demand, the domestic price would become the world price plus the $38 \%$ US and EU import duty. This outcome would not be acceptable at present in Morocco.

[^3]:    ROW : Est of word
    NMS : EU New Members states

